

COMMSPACE

About us

Commspace is a fantastic revenue management solution developed specifically for independent financial advisers. It is a web-based application that tracks, allocates and manages adviser revenue (provider commission and fee-for-advice). We have a phenomenal team and we love what we do!

Value proposition

The product's main strengths are:

- Simplicity and ease-of-use, with all the complexity and intelligence tucked away under the covers through clever engineering and automation, leaving the end-user with a great user experience
- That it can seamlessly read commission statements from various financial institutions and can address any permutation of commission splits between brokers, offices, referrers, etc
- Mind-blowing, out-the-box Revenue Business Intelligence and Analytics, along with super-flexible reporting
- Integrations with all of the leading CRM & Practice Management systems

Services offered

We have a "white-glove" onboarding experience that every new client enjoys, followed up by either:

- Our famous all-you-can-eat customer support and training, for clients opting for our Self Service offering (where we consistently maintain a 9.5 NPS rating).
- Or our turn-key service provided by our dedicated account managers looking after our Managed Service clients.

Contact details

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Key Individual

Martha Koekemoer

Regions supported

South Africa

Reference and pricing

Our all-inclusive monthly fee (which includes onboarding, training and online support) starts at:

- R590 pm (excl. VAT) per advisor for our Self Service offering and,
- R1 800 pm (excl. VAT) for our Managed Services offering, with bulk discounts for larger clients.

Allan Gray clients can use the discount code ALLAN_GRAY_CS1 to qualify for a 10% discount for the initial 12 months on our standard rates.